



Sourcewell:

A Gamechanger for Agility
& Efficiency in Institutional
Construction.



The High Cost of Low Bid.

As a public purchasing agent, you deal with two questions every day:

1. What do I need to buy?
2. How am I going to buy it?

One significant challenge in accomplishing your purchasing tasks is that competitive bid requirements are not only **time-consuming**, but also are prone to **low-quality responses**. In many cases, it's hard to know if the vendor who submitted the low bid can actually provide the quality you want at the price that was bid.

Sourcewell lets you meet competitive bid requirements without the time-consuming process.

Streamline the Purchasing Process.

As a purchasing agent, it might sound too good to be true. But there really is a way to harness the power of cooperative purchasing and still meet the competitive bid requirements of your regulatory oversight or governance.

Sourcewell (formerly National Joint Powers Alliance or NJPA) is a national purchasing cooperative authorized to do procurement on behalf of qualifying government agencies, educational institutions, and nonprofit organizations. A self-supporting government organization based in Minnesota, the organization offers this cooperative purchasing program throughout North America with over 300 awarded vendors on contract.

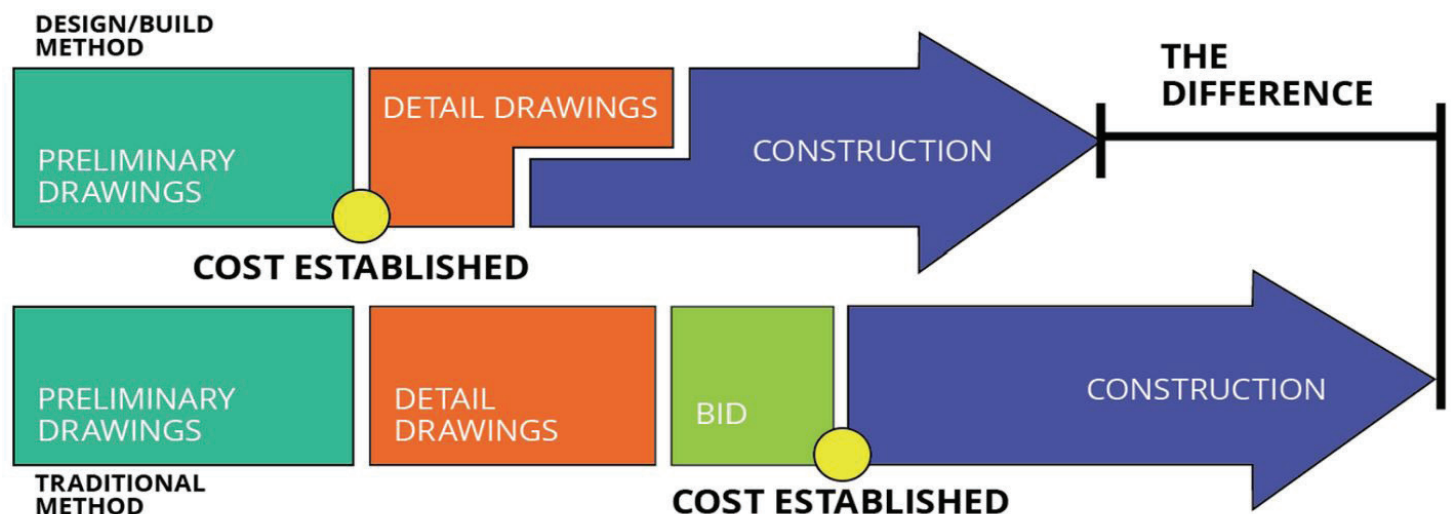
***SKIP THE
BURDENSOME,
COMPETITIVE
BID PROCESS.***

A Better Way to Build.

Sourcewell makes it possible for your institutional construction project to use the **agile and efficient construction processes** that commercial companies have enjoyed for decades.

The traditional public works bidding and construction process is fundamentally different than the options Sourcewell makes possible. And here's the gamechanger: as soon as the scope and budget are established, we can start to build.

The early-stage construction work can happen while the remaining design details are being finalized. This approach, often called the design-build method, takes advantage of a tight-knit team with representatives from the design and construction sides. Cook & Krupa has a long history of **successful collaboration with engineers and architects**, so we are uniquely positioned for this type of work.



THE RESULT:
*a substantial
reduction in overall
completion time*

A Well-Established Solution.

This is not a new concept or a passing trend. Sourcewell has operated continuously since 1978. Today, more than 50,000 government, education, and nonprofit organizations have created their **no-cost, no-obligation memberships**. And Sourcewell holds hundreds of competitively solicited cooperative contracts that are ready for you to use with vendors across many categories.

By facilitating a national competitive solicitation and awards process on behalf of its members, Sourcewell removes the risks associated with your obligation to accept a low bid when you issue an RFP for services.

How Cook & Krupa Fits In.

As an official Butler Builder,[®] Cook & Krupa performs these services under **Sourcewell contract (#110822-BSC)** awarded to Butler's sister company BlueScope Construction, Inc.

Sourcewell satisfies the competitive bid process, allowing you to procure construction services without forcing you to choose the risky high costs associated with the low bidder. We're your local, experienced experts in providing construction services through the legal and trusted path of Sourcewell.

Nearly any construction project can qualify:

- Additions
- New Construction
- Remodeling
- Re-Roof



As Easy As 1-2-3.

When you're ready to get started, just follow these three easy steps:

1

Register

Schools, universities, nonprofits, and government agencies can quickly and easily register to participate for free. There are no fees to use our contracts, no commitment, and no obligation to purchase—and the online registration takes just a few minutes. www.sourcewell-mn.gov/register

2

Use Contract #110822-BSC

Cook & Krupa performs these services under Sourcewell contract (#110822-BSC) which was awarded to Butler's sister company BlueScope Construction, Inc.

3

Contact Cook & Krupa

Quickly obtain a quote and finalize the sale using the contract number and your organization's Sourcewell account number. ***It's that easy!***



If you think your organization might already be a member, you can search on the Sourcedwell website:

www.sourcedwell-mn.gov/member-lookup

To discuss a project you think might qualify to be performed under the Sourcedwell cooperative purchasing agreement, call Cook & Krupa at 516-478-4110.



Sourcedwell 

Awarded Contract

Contract # 110822-BSC